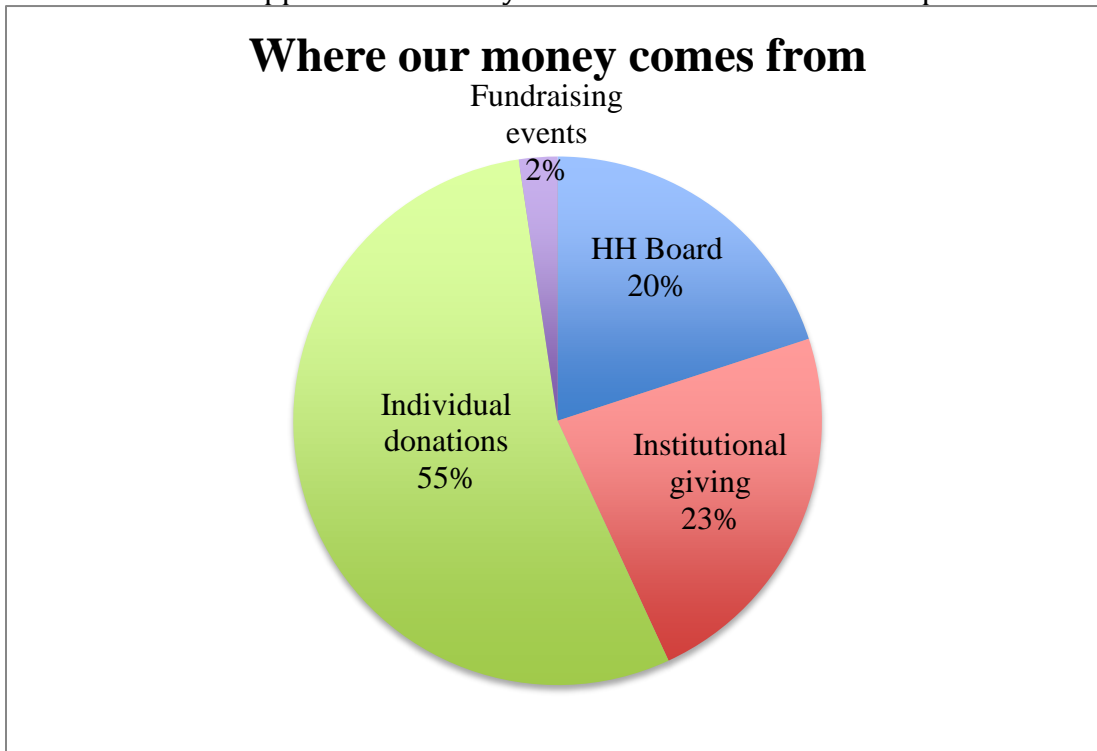


As you can see, the largest percentage of our funding comes from individual donations. Your support is absolutely essential to the success of Hope Harbor.



Direct support to our Hope Harbor partners includes compensation for Family Outreach Workers, who work with our trained volunteers to provide support to the individuals and families that we partner with. It also includes an investment budget for each partner; these are funds controlled by Hope Harbor that support the long-term goals of the partners. Indirect costs include staffing associated with recruiting and training the volunteers for Hope Harbor. Administrative costs include IT support, insurance, office expenses, etc. These are largely fixed costs; as we grow, the proportion of the budget for this line is projected to shrink to 10%.

